

BSNL Circle-Level Performance Update

Consumer Mobility

Legend:

- Bottom performing Circles : Feb Daily Avg vs Q1 Daily Avg (Pre-Freedom Sales)
- Bottom Performing Circles with a declining performance trajectory in Feb (Pre 15th vs Post 15th Feb)
- Top Performing Circles : Positive trajectory / Matching Q1 Performance Levels

I. SIM Sales Update

Bottom Performing Circles:

1. Uttar Pradesh East
2. Gujarat
3. Bihar
4. Jharkhand
5. Kolkata

Name of Circle	Q1 Daily Avg Prepaid SIM Sales	Jan Daily Avg SIM Sales	Performance Trajectory		Feb Daily Avg SIM Sales	Change %
			Feb Daily Avg SIM Sales (Till 15th)	Feb Daily Avg SIM Sales (Post 15th)		
Pan India	20,333	38,897	15,845	16,648	16,218	-20%
Kolkata	404	607	303	291	298	-26%
Gujarat	873	1,149	655	646	650	-25%
Bihar	543	726	435	410	423	-22%
Uttar Pradesh(E)	1,514	2,973	1,241	1,122	1,186	-22%
Jharkhand	264	780	262	238	251	-5%
Himachal Pradesh	396	725	243	268	254	-36%
Uttar Pradesh(W)	1,006	1,862	629	674	650	-35%
Kerala	1,612	2,414	988	1,105	1,042	-35%

Punjab	780	1,376	505	551	527	-33%
Rajasthan	1,211	2,678	832	872	851	-30%
Jammu & Kashmir	289	359	199	212	205	-29%
Tamil Nadu	1,674	1,515	1,186	1,206	1,195	-29%
Haryana	609	3,482	456	476	465	-24%
West Bengal+Sikkim	484	966	396	358	378	-22%
Karnataka	996	1,592	817	829	823	-17%
Telangana	1,028	1,791	807	900	850	-17%
Maharashtra	1,856	2,338	1,554	1,538	1,546	-17%
Andhra Pradesh	1,729	2,634	1,355	1,540	1,441	-17%
Madhya Pradesh	950	1,726	833	800	817	-14%
Orissa	648	720	604	558	583	-10%
Uttaranchal	343	602	309	329	319	-7%
Andaman & Nicobar	44	57	46	40	43	-1%
Mumbai BA	-	43	39	39	39	0%
Delhi BA	-	23	29	61	44	0%
Assam	252	529	245	279	261	4%
Chhattisgarh	397	991	468	409	441	11%
North East I	70	365	83	80	81	16%
Chennai	287	3,605	203	694	431	50%
North East II	73	271	124	122	123	69%

II. Port-ins Update

Bottom Performing Circles:

1. North East I
2. Karnataka
3. Andhra Pradesh
4. Jammu & Kashmir

Performance Trajectory

Name of Circle	Q1 Daily Avg Port Ins	Jan Daily Avg Port-ins	Feb Daily Port-ins (Till 15th)	Feb Daily Avg Port-ins (Post 15th)	Feb Daily Avg Port-ins	Change %
Pan India	4,893	4,280	3,216	3,532	3,363	-31%
North East I	14	9	10	8	9	-30%
Karnataka	262	240	196	200	198	-25%
Andhra Pradesh	624	598	489	494	491	-21%
Jammu & Kashmir	27	26	26	25	25	-7%
Andaman & Nicobar	27	4	2	5	4	-86%
North East II	56	8	8	10	9	-84%
Assam	92	24	24	26	25	-73%
Kerala	558	400	303	335	318	-43%
Rajasthan	290	252	162	183	172	-41%
Punjab	205	157	115	134	124	-39%
Uttar Pradesh(W)	239	195	139	157	148	-38%
Haryana	160	123	96	106	100	-37%
West Bengal+Sikkim	177	150	108	115	111	-37%
Gujarat	220	199	130	151	140	-36%
Tamil Nadu	527	379	329	346	337	-36%
Himachal Pradesh	58	50	35	48	41	-29%
Uttar Pradesh(E)	356	380	248	273	259	-27%
Kolkata	109	103	76	89	82	-25%
Maharashtra	385	393	283	346	313	-19%
Madhya Pradesh	241	275	193	215	203	-16%
Orissa	148	160	129	140	135	-9%
Bihar	74	95	70	75	72	-2%
Jharkhand	46	59	44	51	47	2%

III. Port-outs Update

Bottom Performing Circles:

1. North East I
2. Orissa
3. Himachal Pradesh

Performance Trajectory

Name of Circle	Q1 Daily Avg Port Outs	Jan Daily Avg Port-outs	Feb Daily Port-outs (Till 15th)	Feb Daily Avg Port-outs (Post 15th)	Feb Daily Avg Port-outs	Change %
Pan India	21,977	16,898	16,358	18,378	17,296	-21%
North East I	81	99	91	93	92	13%
Orissa	721	820	742	853	794	10%
Himachal Pradesh	226	210	215	245	229	1%
Jharkhand	256	240	247	260	253	-1%
Rajasthan	1,154	952	1,029	1,259	1,136	-2%
Bihar	538	540	501	551	524	-3%
Jammu & Kashmir	141	109	113	141	126	-11%
Uttar Pradesh(E)	1,652	1,423	1,369	1,554	1,454	-12%
Kerala	1,279	1,168	1,037	1,214	1,119	-13%
Kolkata	365	297	297	344	319	-13%
Uttar Pradesh(W)	1,261	1,005	1,025	1,177	1,095	-13%
Tamil Nadu	2,410	2,056	1,939	2,174	2,048	-15%
Madhya Pradesh	1,242	962	966	1,003	983	-21%
Punjab	928	655	679	798	734	-21%
Andhra Pradesh	2,406	1,810	1,791	1,955	1,867	-22%

Karnataka	1,180	826	811	913	858	-27%
Gujarat	1,139	813	764	864	811	-29%
West Bengal+Sikkim	848	557	538	648	589	31%
Haryana	985	568	613	653	632	36%
Maharashtra	2,146	1,477	1,308	1,386	1,344	37%
Assam	532	251	232	221	226	57%
North East II	344	43	38	55	46	87%
Andaman & Nicobar	143	16	14	18	16	89%

IV. GP2 Reactivation Update

- Most circles have not been sending communication at required frequency.
 - Bottom Performing circles requiring immediate push – Gujarat, Madhya Pradesh, Jammu & Kashmir, Andhra Pradesh, Haryana, Uttarakhand, Uttar Pradesh (West)
 - Circles showing moderate decline – Maharashtra, Jharkhand, Assam, Uttar Pradesh (East), Tamil Nadu, Andaman & Nicobar, Kerala, Punjab, Chandigarh, Chhattisgarh, West Bengal
- Only Rajasthan, Himachal Pradesh and Odisha showing upward trajectory in GP2 reactivations from January

Name of Circle	GP2 Customers Total in lakhs (Jan-end)	Q3 Daily Average Reactivations	Performance Trajectory			Q3 vs post-15th Feb
			Jan Daily Average Reactivations	Feb Daily Avg SIM Sales (Till 15th)	Feb Daily Avg SIM Sales (Post 15th)	
Pan India	607.7	2,28,396	2,33,954	2,47,418	2,20,353	-4%
Gujarat	21.1	7,642	7,306	7,577	6,624	-13%
Madhya Pradesh	20.9	6,820	6,727	7,051	5,964	-13%
Jammu & Kashmir	5.0	2,417	2,301	2,552	2,114	-13%
Andhra Pradesh	40.1	24,943	26,140	28,428	22,285	-11%
Haryana	21.3	5,922	6,041	5,665	5,335	-10%
Uttarakhand	10.3	3,691	3,723	4,040	3,454	-6%

Uttar Pradesh (West)	30.7	6,230	6,251	6,266	5,881	-6%
Maharashtra	28.0	19,303	19,003	19,064	18,257	-5%
Jharkhand	13.9	2,398	2,498	2,475	2,294	-4%
Assam	23.5	3,690	3,767	3,893	3,536	-4%
Uttar Pradesh (East)	64.1	16,040	16,137	17,961	15,477	-4%
Tamil Nadu	46.6	24,406	25,104	27,859	23,667	-3%
Andaman & Nicobar	1.6	1,038	1,028	1,104	1,007	-3%
Kerala	40.6	23,804	24,093	25,999	23,298	-2%
Punjab	31.4	7,661	7,973	8,143	7,522	-2%
Chandigarh	4.8	3,294	3,665	3,903	3,246	-1%
Chhattisgarh	16.1	4,611	5,082	5,421	4,549	-1%
West Bengal	12.9	7,057	7,307	7,924	6,964	-1%
North East 2	5.1	1,162	1,166	1,250	1,158	0%
Karnataka	27.3	11,844	12,418	13,043	11,812	0%
Chhattisgarh	14.9	5,168	5,221	5,296	5,181	0%
Bihar	29.4	7,948	8,482	8,330	7,997	1%
Rajasthan	40.6	10,422	10,624	10,784	10,802	4%
Odisha	37.8	14,727	15,272	16,401	15,373	4%
Himachal Pradesh	11.9	4,616	4,912	5,190	4,909	6%
North East 1	8.0	1,544	1,712	1,802	1,649	7%

Consumer Fixed Access

Overall Summary

In new provisions, Pan India Q4 daily average improved 10.27% vs Q3, but Bihar (BR), Jharkhand (JK), and Himachal Pradesh (HP) are lagging with declines of -25%, -7%, and -5% respectively, dragging against the national trend.

Pan India net additions turned deeply negative in Q4 (-133.65%), with Haryana, Jharkhand, and Assam among the worst performers. Haryana alone saw a staggering -1616% drop, largely driven by a massive disconnections in February.

Bottom Performing Circles across

- I. New Provisions (January and February 2026 v. Q3)
 - a. Bihar
 - b. Jharkhand
 - c. Himachal Pradesh

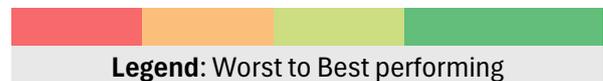


Circle	Q3 Month Avg New Provisions	January New Provisions	February New Provision	Q3 Daily Avg	Legend: Worst to Best performing	% Delta (Q4 vs Q3 Daily Avg)
Pan India	75,495	78,837	81,329	2,462	2,715	10.27%
BR	1,716	1,093	1,397	56	42	-25%
JK	679	621	592	22	21	-7%
HP	1,420	1,281	1,321	46	44	-5%
SK	69	66	62	2	2	-4%
KL	11,110	11,414	9,557	362	355	-2%
AN	466	477	420	15	15	0%
MP	2,707	2,772	2,442	88	88	0%
AP	5,749	5,774	5,376	187	189	1%
MH	5,474	5,505	5,153	179	181	1%
TN	8,444	8,217	8,418	275	282	2%
GJ	2,587	2,590	2,704	84	90	6%
KT	5,187	5,564	5,073	169	180	7%
TS	2,999	3,231	2,950	98	105	7%
CN	1,784	1,742	1,951	58	63	8%
AS	533	586	566	17	20	12%
MB	2,726	2,404	3,614	89	102	15%
UT	733	829	796	24	28	15%
WB	1,830	2,011	2,065	60	69	16%
CH	1,105	1,389	1,092	36	42	17%
KO	1,127	1,193	1,347	37	43	17%
OR	1,206	1,298	1,429	39	46	18%

PB	5,004	5,890	5,837	163	199	22%
HA	2,364	2,638	3,010	77	96	24%
RJ	3,058	3,556	4,243	100	132	33%
UW	1,406	1,656	1,949	46	61	33%
JH	508	567	868	17	24	47%
N1	340	465	510	11	17	49%
UE	2,446	2,969	4,049	80	119	49%
N2	140	210	304	5	9	91%
DL	576	829	2,234	19	52	177%

II. **Net Additions** (January and February 2026 v. Q3)

- a. Haryana
- b. Jharkhand
- c. Assam



Circle	Q3 Month Avg Net Addition	January Net Addition	February Net Addition	Q3 Daily Avg Net Addition	Q4 Daily Avg Net Addition	% Delta (Q4 vs Q3 Daily Avg)
Pan India	24,493	17,060	-32,919	799	-269	-133.65%
HA	692	1,474	-21,661	23	-342	-1616%
JH	185	-4,477	355	6	-70	-1260%
AS	41	-531	13	1	-9	-762%
UW	646	948	-8,995	21	-136	-747%
UT	290	376	-2,643	9	-38	-507%
PB	2,570	4,560	-21,544	84	-288	-443%
N1	-51	17	236	-2	4	-360%
UE	1,437	1,986	-6,626	47	-79	-268%
RJ	791	2,004	-4,521	26	-43	-265%
JK	-94	220	73	-3	5	-261%
N2	26	-205	141	1	-1	-226%
HP	513	539	-1,719	17	-20	-219%
WB	731	-2,723	1,407	24	-22	-194%
AN	244	-280	208	8	-1	-115%
OR	504	-678	765	16	1	-91%
MP	1,170	85	1,560	38	28	-27%
KO	768	240	857	25	19	-26%
SK	-33	-37	-17	-1	-1	-14%
KL	4,471	3,612	5,159	146	149	2%
MB	2,609	2,370	3,034	85	92	8%
GJ	483	23	1,457	16	25	59%
MH	1,191	822	3,049	39	66	69%

TS	751	731	1,724	24	42	70%
DL	517	584	1,277	17	32	87%
AP	1,210	1,445	3,041	39	76	93%
CH	168	44	634	5	11	110%
TN	1,873	2,213	5,495	61	131	114%
CN	183	195	1,085	6	22	264%
KT	606	1,503	3,237	20	80	306%
BR	-190	-12,073	247	-6	-200	3135%

Enterprise Business

Legend:

Bottom performing Circles

Top Performing Circles

Bottom performing circles based on disconnections

- Gujarat
- Rajasthan
- Andhra Pradesh
- Punjab
- UP East

Circle	LCs running as on 31st March 2025	LCs running as on 28th Feb 2026	Disconnections per day FY 2024-25	Disconnections per day FY 2025-26	Change in number of disconnections per day
GUJARAT	22,664	25,430	3.01	11.39	8.37
RAJASTHAN	23,902	23,444	2.60	6.61	4.01
ANDHRA PRADESH	13,134	13,635	1.61	3.40	1.79
PUNJAB	13,105	13,548	1.48	2.94	1.45
UTTAR PRADESH (EAST)	12,080	12,404	1.84	3.04	1.20
JHARKHAND	5,889	6,309	0.75	1.83	1.08
MADHYA PRADESH	13,663	13,834	1.36	2.01	0.66
KARNATAKA	25,597	25,465	2.68	3.26	0.59
KERALA	16,279	16,141	2.15	2.68	0.53
HIMACHAL PRADESH	5,738	5,972	2.08	2.49	0.41
JAMMU AND KASHMIR	3,837	3,934	0.45	0.75	0.30
WEST BENGAL	9,225	9,370	0.90	1.16	0.26
KOLKATA TELECOM	5,612	5,738	0.74	0.96	0.22
UTTAR PRADESH (WEST)	7,561	7,654	1.40	1.57	0.17
CHHATTISGARH	5,675	5,679	1.16	1.30	0.15
NEW DELHI	1,432	1,455	0.28	0.38	0.10
SIKKIM	369	373	0.05	0.11	0.06
ANDAMAN AND NICOBAR	704	712	0.11	0.11	(0.00)
BIHAR	9,897	9,982	1.43	1.40	(0.03)

NORTH EAST II	1,852	1,963	0.86	0.81	(0.05)
NORTH EAST I	2,036	2,057	0.59	0.53	(0.06)
MUMBAI	889	872	0.13	0.06	(0.07)
ORISSA	11,095	11,400	2.55	2.33	(0.22)
TELANGANA	10,661	10,906	1.99	1.65	(0.35)
HARYANA	9,263	9,235	1.56	0.88	(0.68)
MAHARASHTRA	23,970	23,942	3.98	3.25	(0.73)
UTTARANCHAL	3,850	3,893	1.44	0.71	(0.73)
CHENNAI TELECOM	5,502	5,578	2.17	1.00	(1.17)
ASSAM	5,525	5,486	2.73	0.92	(1.81)
TAMILNADU	17,942	18,206	5.64	2.92	(2.72)